

February 22, 2023

From: Idlewood Association
1904 Clubhouse Dr.
Sun City Center, FL, 33573

To: Colin Clark
Dynamic Roofing Concepts Inc.
416 E. Windhorst Rd.
Brandon, FL 33510

Dear Colin,

Idlewood Condominium Association held our Annual Association Membership Meeting on February 3rd. By far the most important issue that our Association Members were interested in was the Board of Directors report about the progress of our roof replacement project. Our project is different from most other Association reroofing projects because our situation requires re roofing the units over a period of the next six years, rather than doing all the units at one time. This extended time frame does make the project more difficult for the Board to manage. Working with you has made the project more manageable for the Board. Thank you for that.

At the meeting, the Board was very pleased to share with our members the work that you and your company have done over the last 18 months has exceeded our expectations. The Board was able to report that Dynamic has done an outstanding job and that we are more than pleased with our decision to contract with Dynamic.

Idlewood Association reroofed our units in 2008. Unfortunately, at that time, that Board did not select a quality manufacturer, nor did they select a reputable roofing contractor. As a result of that poor decision, this Board was put in a difficult and expensive situation when the roofs began to fail last year due to poor installation. Because of that experience, this Idlewood Board was particularly concerned about selecting both a high-quality roofing material manufacturer for the warranty value, and in selecting an experienced, reputable contractor for the installation. In Dynamic Roofing we have found both.

Also, in advance of our meeting, the Board did request current bids from other contractors for the same GAF roofing system being installed by Dynamic. Updated bids were requested so that we could assure our membership that the pricing we were getting from Dynamic was still competitive. The Board was able to report that we were still paying less with Dynamic than we would with another supplier. Again, Colin, thank you for that.

To date Dynamic Roofing has installed 11 roofing systems, so we are 18% through our project. We are confident that we will continue to be able to assure our membership that the funds they have entrusted to us are being spent wisely. The best result a volunteer Board of Directors can provide for their Associations is to find a quality contractor that is supplying a quality product at a competitive price. We certainly feel we have done that.

Respectfully,
The Board of Directors
Idlewood Association